



Visma Mamut AS is a company in the Visma group. Visma Mamut AS was established in 1994 and is a leading provider of integrated software solutions and internet services for small and medium enterprises in Norway. More than 40,000 customers in Norway simplify their daily business with solutions from Visma Mamut AS.

Do you want the opportunity for high income? Are you proactive and energetic? Do you like talking to customers about innovative programs and services? If yes, we want contact with you! We are looking for people that are motivated, outgoing and positive, that enjoys working in a team in a social and educational environment.

For our office in Kraków, Poland, we are seeking a service-minded

Sales Consultants with Swedish or Norwegian (m/f)

that will work mainly towards the Norwegian market. As a Sales Consultant, you will gain knowledge about Visma, its portfolio, customers and markets. You will work towards different customer segments operating in different markets carrying different products and services. You will work for different companies in the Visma group on real sales and market projects such as software and solution sales, prospecting and Net Promoter Score, Visma's customer satisfaction survey.

Your most important tool will be phone, as well as our internal developed tools. As a Sales Consultant we will give you full training in our systems. The most important thing for us is that you are committed and willing to learn and that you drives by performing good customer service and putting the customer in focus.

Qualifications

- It is an advantage if you have previous experience within sales and/or customer care
- Have ambitions about starting your career in sales
- Good ability to express yourself both orally and written in either of the Scandinavian languages

- Ability to handle several tasks at the same time, and that you have control over your workflow under pressure
- Enthusiastic entrepreneur who finds challenges in helping clients
- You are an initiator

We offer

- Opportunity for high income through fixed salary by agreement and high commission
- An individual induction program which gives you an overview of what to do as well as education and training
- Buddy system where you have a permanent contact
- Training of relevant products, issues and internal tools
- Training through certifications about our products and customer care
- Social activities with a sufficient opportunity to get to know colleagues outside the office
- Sport and medical packages from the first day

If you are interested in this position, please send your resume, written in Norwegian/Swedish/English, to:
kate.wagner@visma.com

Please add the following clause: "Wyrażam zgodę na przetwarzanie moich danych osobowych zawartych w mojej ofercie pracy dla potrzeb niezbędnych do realizacji procesu rekrutacji zgodnie z ustawą z dnia 29 sierpnia 1997 r. o ochronie danych osobowych (Dz. U. z 2002 r. Nr 101, poz. 926, ze zm.)"